

# EXHIBITOR MANUAL ORDER FORMS FOR:

**GUILD** 2023

@

**Wailea Marriott** 

February 19-22, 2023



# Dear GUILD 2023 Exhibitors,

It is a great pleasure to have been selected as your Official Service Contractor. We will make every effort to make this a successful event for you.

Attached are the Exhibitors Service Order Forms for additional services you may require for your booth. Please review, complete and submit your order forms as early as possible to take advantage of our discount pricing. We welcome you to use our safe and secure online ordering website to place your order. Please log in using your email address and temporary password provided via a separate email for all of you first time users. If you do not receive your password or have forgotten it, please call or email us for assistance.

Please don't hesitate to contact us with any concerns regarding services for your booth. You may reach us via the following:

Main Office #808-832-2430

Main Fax #808-832-2431

Email: helpdesk@icshawaii.net

We look forward to serving you.

Sincerely,

HAWAIL



CoC Hawaii

**BBB** Hawaii

I.C.S. Management

WAILEA MARRIOTT FEBRUARY 19-22, 2023



**1004 MAKEPONO STREET** HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

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#### SERVICE CONTRACTOR

#### **INTERNATIONAL CONVENTION SERVICES (I.C.S.)**

1004 MAKEPONO STREET HONOLULU, HI 96819

PHONE (808) 832-2430 \* FAX (808) 832-2431

#### **SHOW INFORMATION:**

8' High Backwall Drape White
3' High Sidewall Drape White

Exhibit Hall Carpet Color: Ballroom is already furnished with carpet Aisle Carpet Color: Ballroom is already furnished with carpet

#### **BOOTH PACKAGE:**

Booth Size: 8' x 10' (1) 6' White Skirted Table

(2) Chairs (1) Wastebasket

(1) 7" x 44" Booth ID Sign

TUESDAY	31-Jan	Discount Deadline for orders received with payment					
FRIDAY TUESDAY	3-Feb 14-Feb	Advance Shipments may begin arriving at I.C.S. Warehouse Last Day for Advance Shipments to arrive at I.C.S. Warehouse without surcharges					
SATURDAY SATURDAY	18-Feb 18-Feb	Direct Shipments may begin arriving at Show Site after 11:00 AM Last Day for Direct Shipments to arrive at Show Site by 4:00 PM					
SATURDAY	18-Feb	Exhibitor Set-up	2:00 PM - 6:00 PM				
SUNDAY MONDAY TUESDAY WEDNESDAY	19-Feb 20-Feb 21-Feb 22-Feb	Exhibition Hours	7:30 AM - 11:10 AM 7:30 AM - 11:10 AM 7:30 AM - 11:10 AM 7:30 AM - 11:10 AM				
WEDNESDAY	22-Feb	Exhibitor Move-out	11:10 AM - 1:00 PM				
WEDNESDAY WEDNESDAY	22-Feb 22-Feb	Carriers (Truckers) must be checked in by 12:00 PM All exhibitor materials must be removed by 1:00 PM. If your freight remains on the exhibit floor at this time it will go out via I.C.S. Carrier at your expense. If you require assistance with your outbound shipment(s), please visit the I.C.S. Service Desk during the Service Desk Hours & not during dismantle.					

#### SHIPPING ADDRESSES:

Advance Shipments I.C.S. c/o ISLAND MOVERS MAUI - GFM Shipments should arrive on or before:

to Warehouse 172 ALAMAHA ST TUESDAY FEBRUARY 14, 2023 3:00 PM HST

KAHULUI, HI 96732

Direct Shipments I.C.S. c/o WAILEA MARRIOTT Shipments will be accepted beginning: to Showsite 3700 WAILEA ALANUI DR SATURDAY FEBRUARY 18, 2023

WAILEA, HI 96753 between the hours of 11:00 am - 4:00 pm

#### I.C.S. Service Desk:

I.C.S. is here to take care of your on-site needs. All contractors and production personnel will be available, along with any services you might desire such as Furniture, Cleaning, and Material Handling.

WAILEA MARRIOTT FEBRUARY 19-22, 2023



1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

#### Dear Exhibitor,

We are pleased Show Management has selected I.C.S. as your Official Service Contractor. Our objective is to make your exhibit a success.

#### I.C.S. ONLINE ORDERING:

Take advantage of discount pricing by ordering online at https://icshawaii.boomerecommerce.com by JANUARY 31, 2023. Our Internet online ordering service is available for your convenience to order all I.C.S. Services, view show schedule, or print order forms. Once your show is available online you will receive an email which includes a web address to our I.C.S. Online Store.To place online orders you will be required to enter your unique Login ID and Password. If this is your first time using the I.C.S. Online Store, click on the "Login" link to create a new account. If you need assistance with I.C.S. Online Store please call us at (808) 832-2430 or email us at helpdesk@icshawaii.net.

#### **DISCOUNTED PRICES:**

Please take time and read through the packet carefully. It contains information on rates & services provided by I.C.S. It is very important that you process and place your order before the TUESDAY, JANUARY 31, 2023 ADVANCE ORDER DEADLINE, to take advantage of the discounted prices. WE DO NOT ACCEPT PHONE ORDERS. All orders must be placed by mail, online or fax. The deadline date for advance prices are as noted on the top left hand corner of each order form. All late orders are subject to an increase of the advance prices.

#### **PAYMENT:**

**I.C.S.** requires payment in full at the time the services are ordered. Payment can be made by credit card (Visa, MasterCard, Discover Card or AMEX), as well as wire transfers (\$25.00 service fee will be added to your total for each wire transaction), U.S. Bank check and cash. We require that you provide a credit card authorization with your initial order. This may be used in the event additional services are required which are not covered with your advanced order payment. A \$25.00 handling charge will be assessed for each check returned by your bank due to insufficient funds.

#### TRANSPORTATION:

For those requiring transportation, I.C.S. suggests the following companies who will be able to assist you in meeting your needs. Please note: container dimensions are:

88" width x 88" height x 39-1/2' deep or 88" width x 102" height x 44-1/2' deep

#### AIR FREIGHT:

H20 LOGISTICS LLC PHONE (808) 864-3788

#### **INLAND TRUCKING & OCEAN:**

H20 LOGISTICS LLC PHONE (808) 864-3788

I.C.S. will also have staff members on site at the I.C.S. Service Desk during exhibitor move-in/move-out.

We look forward to working with you. MAHALO!

WAILEA MARRIOTT FEBRUARY 19-22, 2023



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As your Trade Show partners, our goal is to provide you with hassle-free service so that you can enjoy your show. Even if you use an Exhibitor Appointed Contractor (EAC), you should have a basic understanding of the Exhibitor Service Manual's contents and information.

By following the information provided below, you will have a charmingly smooth trade show experience!

#### ORDERING TRADE SHOW SERVICES

- Always include your complete customer information on each order form including address
  with zip code, phone and fax, email address, contact name, and most importantly, booth
  number (if available). If you have multiple booth locations, please complete individual order
  forms for each location (booth, meeting rooms, etc.).
- Ensure that all credit card information is complete and correct including the expiration date & cvv #.
- When ordering carpet, draped tables or counters remember to select the colors you desire.
- Please make sure that the size of carpet ordered is appropriate for your booth space (e.g.: DO NOT order a 9' x 20' carpet for a 10' x 10' booth).
- Always keep the total square footage of your booth in mind when ordering decorating items. DON'T order more than will comfortably fit and still allow you to do business.

#### INBOUND - MOVE IN

- Confirm your furnishing orders with I.C.S. You should receive a confirmation of your order within 3 - 5 days of placement.
- Confirm target dates with I.C.S. and communicate them to your carrier. Refer to the Special Handling section on the Material Handling Information Sheet to ensure you do not incur special handling charges.
- Keep phone number of your carrier with you, including weekend contacts.
- Have your hotel information available, including phone number, address, etc.
- After emptying crates, place "EMPTY" labels on all sides of your crates and cases.
   Remember to remove old "EMPTY" labels.

#### **SHOW SITE**

- Put together a trade show survival kit to include in your freight or carry with you, including:
  - Small Tool Kit
  - Staples, Scissors, Tape
  - Pens & Markers for Labels
  - First Aid Kit
  - Bottled Water

#### **OUTBOUND – MOVE OUT**

Keep in mind, the return of empty containers can take from 2 to 12 hours (depending upon the size of the show), so coordinate your outbound flight to accommodate this.

WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE

WILL BE FILLED UPON AVAILABILITY)



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Please complete order forms and calculation sheet and return with payment in full. I.C.S. requires your credit card authorization to be on file with us. For your convenience, we will use this authorization to charge your credit card account for your advance orders, and any additional amounts incurred as a result of show site orders placed by your representative. These charges may include all I.C.S., or any charges which I.C.S. may be obligated to pay on behalf of Exhibitor, including without limitation, any shipping charges. Please complete the information requested below:

Tables & Accessorie	 S				\$	
Custom Exhibit Ren	\$					
Carpeting	\$					
Electrical					\$	
Booth Cleaning Serv	/ice				\$	
Installation / Dismar					\$	
Forklift Service	-				\$	
Signs & Graphics					\$	
Tripod Banner Fram	e				\$	
Plants & Floral					\$	
Audio Visual & Com	puter Rent	al Order Form			\$	
Freight Handling					\$	
				TOTAL AMT. DUE	: \$	
CARDHOLDER'S BILLIN	G ADDRESS	INFORMATION:		ORDERED BY:		
			la m	ORDERED BT.		Inc. con-
STREET ADDRESS			CITY		STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRES	S		
SHOW REPRESENTATI\	/F INFORMA <sup>-</sup>	TION:				
COMPANY NAME				ORDERED BY:	BOOTH #:	
STREET ADDRESS			CITY	L	STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRES	SS		
AUTHORIZED CONTACT SIGNATURE	<u>_                                    </u>		I	AUTHORIZED CONTACT-PLEASE	PRINT	DATE
This order is accepted with the u from any legal obligation of perfo invoice date. All orders are gover	rmance. A finance	e charge of 1.5% per me	onth (18% annum)	applies to any balance due not p		
NO REFUNDS OR CREDITS W ANY INVOICES AFTER THE CL			CELLED AFTER TI	HE ADVANCE ORDER DEADLI	INE. I.C.S. V	VILL NOT ADJUST
METHOD OF PAYMENT:	<del></del> -	Accepted Credit Card	s: VISA MASTERCA	RD AMEX DISCOVER  Exp. Date	CVV# (3-4	digit code)
			lo:		<u> </u>	
Name of Cardholder:			Signature			

WAILEA MARRIOTT FEBRUARY 19-22, 2023



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**YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.** The terms and conditions set forth below become a part of the Contract between I.C.S. and you, the Exhibitor. Acceptance of said terms and conditions will be construed when any of the following conditions are met:

- The Method of Payment Form is signed; or
- An order for labor, service and/or rental equipment is placed by exhibitor with I.C.S.; or
- Work is performed on behalf of exhibitor by I.C.S.

#### **Definitions:**

For purpose of this Contract, I.C.S. means International Convention Services Inc. and its respective employees, directors, agents, assigns, affiliated companies, and related entities including but not limited, to any subcontractors I.C.S. may appoint. The term "Exhibitor" means the Exhibitor, its employees, agents, or representatives.

#### PAYMENT TERMS:

- 1) Full payment, including any applicable tax, is due in advance or at show site for all service orders. All payments must be U.S. funds and all checks must be drawn on a U.S. bank. Orders received without advance payment or after the deadline date will be charged at floor rate.
- 2) All materials and equipment are on a rental basis for the duration of the show or event and remain the property of I.C.S. expect where specifically identified as a sale. All rentals include delivery, installation, and removal from Exhibitor's booth.
- 3) Credits or refunds will not be given for services cancelled after the advance order deadline date, installed or not used.
- 4) If the Show or Event is cancelled because of reasons beyond I.C.S. control, Exhibitor remains responsible for all charges for services and equipment provided up to and including the date of cancellation.
- 5) I.C.S. will not issue refunds to Exhibitors of any payments made before the date of cancellation. It is Exhibitor's responsibility to advise the I.C.S. Service Desk Representative of problems with any orders, and to check the Exhibitor's invoice for accuracy prior to the close of the Show or Event.
- 6) If Exhibitor is exempt from payment of Hawaii Excise Tax, I.C.S. requires a copy of your Tax Exemption Certificate issued by the State.
- 7) For International Exhibitor's, I.C.S. requires 100% pre-payment of advance orders, and any other order or services placed at show site must be paid at the show.
- 8) For any pre-approved unpaid balance after the close of the show, terms will be net due and payable upon receipt of invoice. Effective 30 days after invoice date, any unpaid balance will bear a finance charge 1.5% per month. Future orders will be on a prepaid basis only.
- 9) If past due invoices or invoice balances are placed with a collection agency or attorney for collection or suit, Exhibitor agrees to pay all legal and collection costs. These payment terms and conditions shall be governed by and construed in accordance with the laws of the State of Hawaii. In the event of any dispute between the Exhibitor and I.C.S. relative to any loss, damage, or claim, such Exhibitor shall not be entitled to and shall not withhold payment, or partial payment, due to I.C.S. for its services, as an offset against the amount of any alleged loss or damage. Any claims against I.C.S. shall be considered a separate transaction, and shall be resolved on its own merits. I.C.S. reserves the right to charge Exhibitor for the difference between the Exhibitor's estimate of charges and its actual charges incurred by Exhibitor, or for any charges that I.C.S. may be obligated to pay on behalf of the Exhibitor, including without limitation, any shipping charges. If Exhibitor provides a credit card for payment and charges are rejected by the Exhibitor's credit card company for any reason, I.C.S. hereby provides notice that it reserves the right, and Exhibitor authorizes I.C.S., to continue to attempt to secure payment through that credit card for as long as unpaid balances remain on the Exhibitor's account.
- 10) I.C.S. will not be held responsible for any orders not received due to transmittal problems.
- 11) Third Party Billing is available upon request. Please contact our Help Desk for assistance with this service form.
- 12) A \$25.00 handling charge will assessed for returned checks due to insufficient funds.
- 13) If you're submitting payment via Bank Wire, please include a \$25.00 service charged to your total amount due.

# **GUILD 2023**WAILEA MARRIOTT FEBRUARY 19-22, 2023



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# Safety is very important for everyone working in the exhibit hall - especially you!

I.C.S. is committed to safety throughout our company and in the work that we do. We request that you make safety a part of your activities during the show. If you see something unsafe or that presents a hazard, please bring it to the attention of an I.C.S. supervisor. By reporting unsafe or hazardous conditions, you will help make the show safer and more enjoyable for yourself and your fellow exhibitors.

Below you will find a list of Loss Prevention Guidelines that we request you follow while at show site. These Guidelines will enhance the overall safety of the show and help to prevent injuries to you, our employees and other exhibitors.

#### **Exhibitor Loss Prevention Guidelines at Show Site**

- Exhibitors should treat the show areas during move-in and move-out as they would a construction site, when work is on-going. Wearing of appropriate attire includes footwear with hard soles that protects against potential injuries from site debris, and limits potential for slip and falls. Heels, flip flops and open-toed shoes are inappropriate and violate safety standards.
- Smoking is prohibited except in designated areas. Please be sure all cigarettes are fully extinguished.
- Standing on chairs, tables and other furniture is PROHIBITED. The furniture is not designed to support your standing weight. Please use a ladder or ask I.C.S. personnel for assistance.
- I.C.S. forklifts and carts are to be used by authorized I.C.S. personnel only. Please do not operate this equipment. Bicycles, skateboards, skates, etc. prohibited on the show floor unless approved by the facility in advance. If you are authorized to use your own cart, please be sure to register it with the facility. They should also provide you with a "safe operating" procedure. If they do not, an I.C.S. representative at the Exhibitor Service Desk can provide it to you.
- Be aware of the forklifts moving throughout the aisles and docks. Please stay clear of them, especially when they are carrying a load. Keep the aisles free and open at all times. Please utilize your booth space to store and work in while preparing your booth.
- Never run in the exhibit hall. Please walk. Watch your step in the aisles and stay away from the loading docks.
- Electrical wires and cords can be hazardous if frayed or stretched over a walkway. Please check all cords for damage. Notify an I.C.S. supervisor if you need assistance repairing or removing a damaged cord. Do not overheat outlets or plugs.
- Please keep fire exits clear. Report any fires immediately or pull the nearest fire alarm.
- If you spill something, or notice a spill, clean it up or report it immediately. Please do not walk away from a spill.
- Use good housekeeping. Dispose of waste properly and keep materials stacked securely.
- Keep aisles free and clear of any and all debris.
- Protect your valuables while on the show floor. Please keep all expensive or valuable items secured. Unattended items in booths are easy theft targets.
- Notify an I.C.S. representative of any safety issues or concerns.



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# **FIRE & SAFETY REGULATIONS**

- 1) ALL MATERIALS USED IN CONSTRUCTION AND DECORATION OF AN EXHIBIT MUST BE FLAME RETARDANT. Fabrics must be certified as flame retardant or a sample must be available for testing. Materials, which cannot be treated to meet the requirements, may not be used.
- 2) ALL EXITS AND EXIT AISLES MUST BE KEPT CLEAR AND UNOBSTRUCTED. No furniture, signs, easels, chairs or displays may protrude into aisles.
- 3) DESIGNATED "NO FREIGHT" AISLES MUST BE MAINTAINED CLEAR OF CRATES AND EXHIBIT MATERIALS DURING MOVE-IN AND MOVE-OUT. These aisles are required for emergency access throughout the hall and to expedite freight and empty crate moving.
- 4) ALL FIRE HOSE RACKS, FIRE EXTINGUISHERS AND EMERGENCY EXITS MUST BE VISIBLE AND ACCESSIBLE AT ALL TIMES. This includes fire protection equipment located within exhibits. Exits and exit signs must not be covered by drapes nor obscured from view by exhibit components.
- 5) VEHICLES ON DISPLAY MUST HAVE FUEL FILLER CAPS LOCKED OR SEALED TO PREVENT ESCAPE OF VAPORS AND TO AVOID TAMPERING. Batteries must be disconnected. Auxiliary batteries not connected to engine start system may be left connected. External chargers are recommended for demonstration purposes.
- 6) COMBUSTIBLE MATERIALS MUST NOT BE STORED BENEATH DISPLAY VEHICLES. Space beneath vehicles must be clear and visible except for permitted electrical supplies.
- 7) VEHICLES IN BUILDING FOR UNLOADING MUST NOT BE LEFT WITH ENGINE IDLING. Exhaust gases present extreme hazards to workers. If the engine cannot be shut down, vehicle must be removed from the building as quickly as possible.
- 8) COMPRESSED AIR CYLINDERS, INCLUDING LPG, ARE PROHIBITED UNLESS APPROVED BY FIRESAFETY OFFICE. Flammable gases, i.e.: butane, propane, natural gases, etal; are subject toprior approval. Non-flammable compressed gas cylinders must be secured in an upright position with gauges and regulator protected against physical damage.
- 9) ALL 100 VOLT EXTENSION CORDS SHALL BE THREE-WIRED (GROUNDED), #14 OR LARGER AWG, COPPERWIRE, CONNECTORS MUST NOT BE SUPPORTED BY CORDS. Two wire, "Zip Cords" are not permitted other than factory installed appliance connectors, these may not exceed six (6) feet in length and must be UL approved.
- 10) MULTI-PLUG ADAPTERS MUST BE UL APPROVED AND HAVE BUILT-IN OVERLOAD PROTECTION. Connectors must not be used to exceed their listed ampere rating.
- 11) THE OFFICIAL ELECTRICAL CONTRACTOR MUST DO ELECTRICAL WORK UNDER CARPETS. All wiring on the floor must be Type "SO" cord, insulated to qualify for "extra hard usage" and must be No. 12AWG, or larger, and must be protected against damage.

# FIRE & SAFETY REGULATIONS (CONT'D)

- 12) ALL TEMPORARY WIRING MUST BE ACCESSIBLE AND FREE FROM DEBRIS AND STORAGE MATERIALS. Hard walled booths must have power supplies dropped within the booth.
- 13) NO STORAGE OF ANY KIND IS ALLOWED BEHIND BOOTHS OR NEAR ELECTRICAL SERVICE. Materials necessary to the exhibit must be stored within the exhibit. Electrical cords and connectors must be accessible and shall not be covered.
- 14) AREAS ENCLOSED BY SOLID WALLS AND CEILINGS MUST BE EQUIPPED WITH APPROVED SMOKE DETECTORS.
- 15) ALL EMPTY CARTONS OR CRATES MUST BE LABELED AND REMOVED FOR STORAGE OR THEY WILL BE REMOVED AS TRASH. Crates are not to be used as exhibit supports.
- 16) MATERIALS FOR HANDOUTS MUST BE LIMITED TO ONE DAY SUPPLY AND MUST BE STORED NEATLY WITHIN THE BOOTH. All storage must be clear of electric cables or junction boxes.
- 17) FLAMMABLE OR COMBUSTIBLE LIQUIDS ARE PROHIBITED INSIDE OF BUILDINGS EXCEPT AS APPROVED BY THE FIRE SAFETY OFFICE. Flammable thinners, solvents and paints, including aerosol cans, are strictly prohibited within the building.
- 18) ALL FIRE HOSE BOXES MUST BE KEPT COMPLETELY CLEAR. All fire exit signs must be unobstructed.
- 19) 9'0" wide aisles are the norm, although the state minimum is 5'0". A minimum of 20'0" in front of any exit/entrance door must be kept clear.

## LABOR GUIDELINES - FOR ALL HAWAII CONVENTION SITES

- 1) Hawaii is a right-to-work state and "producer's choice" applies
- 2) If a producer requests/mandates union labor, it is supplied
- 3) 90% of the trade shows in Hawaii use non-union labor from the Service Contractor and exhibitors may install/dismantle their own exhibits freely.

WAILEA MARRIOTT FEBRUARY 19-22, 2023



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#### 1.) DEFINITIONS:

Agents - Subcontractors, carriers and the agent of each

**Customer** - Exhibitor or other party requesting services from I.C.S.

Carrier - Motor carrier, air carrier or surface carrier/freight forwarder

**Shipper** - party who tenders goods to carrier for transportation

Goods - Exhibits, property and commodities

**<u>Cold Storage</u>** - Holding of Goods in a climate controlled area

<u>Services</u> - Warehousing, transportation, drayage, unsupervised labor, supervised labor and/or related services.

**Show Site** - Venue or place when a conference or event takes place.

<u>Supervised Labor</u> - Labor that is provided to a customer to install or dismantle a booth or exhibit space, and is supervised and/or directed.

<u>Unsupervised Labor</u> - Labor that is provided to a customer to install or dismantle a booth or exhibit space and per Customer's election is not supervised and or directed by I.C.S. Customer assumes the responsibility for the work of labor when Customer elects to use unsupervised labor.

#### 2.) SCOPE:

#### YOU ARE ENTERING A BINDING CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.

Acceptance of said terms and conditions will be construed when any of the following conditions are met: The Material Handling Form is signed; Exhibitor's materials are delivered to I.C.S.'s warehouse or to an event site for which I.C.S. is the Official Show Contractor, or an order for labor and/or rental equipment is placed by Exhibitor with I.C.S.

#### 3.) CUSTOMER OBLIGATIONS:

<u>Payment for services</u> - Customer shall be liable for all unpaid charges for services performed by I.C.S. or Agents. Customer authorizes I.C.S. to charge its credit card directly for services rendered on its' behalf after departure, by placing an order via fax or through a work order on site.

<u>Credit Terms</u> - All charges are due before services are performed unless other arrangements have been made in advance. I.C.S. has the right to require prepayment or guarantee of the charges at the time of request for services. A failure to pay timely will result in Customer having to pay in cash in advance for future services. If a credit card is provided to I.C.S., I.C.S. is authorized to bill to such credit card any unpaid charges for services provided to Customer, including charges for return shipping. Any charges not paid within 30 days of delivery will be subject to interest at 1-1/2% per month until paid.

#### 4.) MUTUAL OBLIGATIONS:

#### **Indemnification:**

<u>Customer to I.C.S.</u> - Except to the extent of I.C.S.'s own negligence and/or willful misconduct, Customer shall defend, hold harmless and indemnify I.C.S. from and against any claims, lawsuits, demands, liability, cost and expenses, including reasonable attorney's fees and court costs, resulting from any injury or death of persons, or damage to property relating to or arising from performance under this Agreement.

Customer agrees to indemnify and hold I.C.S. harmless for any and all acts of its representatives and agents, including but not limited to Customer Appointed Contractors and installation and Dismantle Companies, and subtenant or other user of its' space or any agents or employee engaged in business on its' behalf of Customer or present at Customers' invitation.

I.C.S. to Customer - To the extent of I.C.S.' own negligence and/or willful misconduct, and subject to the limitation of liability below, I.C.S. shall defend, hold harmless and indemnify Customer from and against any claims, lawsuits, demands, liability, cost and expenses, including reasonable attorney's fees and court costs, resulting from any injury to or death of person, or damage to property other than Goods. I.C.S. assumes no liability for bodily injury resulting from Customers' presence in areas which have been marked as "off limits to exhibitors" prior to the start of and after the conclusion of their space lease with Show Management and during hours and days when exhibitors are present in the facility.

#### 5.) No liability for consequential damages.

UNDER NO CIRCUMSTANCES WILL ANY PARTY BE LIABLE FOR SPECIAL, INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES, INCLUDING BUT NOT LIMITED TO LOSS OF PROFITS OR INCOME.

continued on next page

#### 6.) I.C.S. Liability for Loss or Damage to Goods.

<u>Negligence standard</u> - I.C.S. shall be liable, submit to the limitation contained herein, for loss or damage to Goods only if such loss or damage is caused by the direct negligence or willful misconduct of I.C.S.

<u>Condition of Goods</u> - I.C.S. shall not be liable for damage, loss or delay due to uncrated freight, freight improperly packed, glass breakage or concealed damage. I.C.S. shall not be liable for ordinary wear and tear in handling of Goods or for damage to shrink-wrapped Goods. All Goods should be able to withstand handling by heavy equipment, including but not limited to forklifts, cranes or dollies. It is the Customers' responsibility to ensure that Goods are packaged correctly prior to shipment or movement on or off the Show floor.

Receipts of Goods - I.C.S. shall not be liable for Goods received without receipts, freight bills, or specified unit counts on receipts or freight bills. Such Goods shall be delivered to booth without the guarantee of piece count or condition.

Force Majeure (fawrs ma-zhcer) - I.C.S. shall not be liable for loss or damage that results from Acts of God, weather conditions, act or default of Customer, shipper, or the owner of the Goods, inherent nature of the Goods, public enemy, public authority, labor disputes, and acts of terrorism or war.

<u>Cold Storage</u> - Goods requiring cold storage are stored at Customer's own risk. I.C.S. assumes no liability or responsibility for Cold Storage.

<u>Accessible Storage</u> - I.C.S. assumes no liability for loss or damage to Goods while in Accessible Storage. Storage charges are for the use of space and are not a form of insurance, or a guarantee of security.

<u>Unattended Goods</u> - I.C.S. assumes no liability for loss or damage to unattended Goods received at Show Site at any time from the point of receipt of inbound Goods until the loading of the outbound Goods, including the entire term of the respective show or exhibition. Customer is responsible for insuring its' own Goods for any and all risk or loss.

<u>Labor</u> - I.C.S. assumes no liability for loss, damage, or bodily injury arising out of Customer's supervision of I.C.S. provided labor. If I.C.S. supervises labor for a fee, I.C.S. shall be liable only for actions or claims arising out of its' negligent supervision. If Customer elects to use unsupervised labor, then Customer assumes all liability for the actions or claims that arise out of such work, and shall provide I.C.S. and Show Management with an indemnity, included defense costs, for any claims that result from Customers' supervision or failure to supervise assigned labor.

<u>Empty Storage</u> - I.C.S. assumes no liability for loss or damage to Goods or crates, or the content therin, while containers are in storage. It is Customer's sole responsibility to affix the appropriate labels available at the I.C.S. Service Desk for empty container storage. Damage that is the direct result of I.C.S.' negligence shall be subject to the limitation of liability set forth in this document.

Forced Freight - I.C.S. shall not be liable for Goods not picked up by Customers' chosen carrier by the show deadline. It is Customer's responsibility to complete accurate paperwork for shipping and insure its' Goods are appropriately labeled. Customer acknowledges that it is a lessee of space, and as such has an obligation to remove its' Goods on or before the targeted time. If Goods remain on the floor after this point, I.C.S. has the right to remove them in order to restore the premises to its' original condition for show management pursuant to the venue's lease with show management. In such cases I.C.S. is authorized to proceed in the manner chosen by Customer on the Order for Material Handling Services / Straight Bill of Lading. Failure to select one of the provided options will result in re-routing at I.C.S.' discretion, and at Customer's expense assuming the Goods are labeled for return. I.C.S. retains the right to dispose of Goods left on the show floor without liability if left unattended, left without labels or not correctly labeled.

<u>Concealed Damage</u> - I.C.S. shall not be liable for concealed loss or damage, uncrated Goods, or improperly packaged or labeled Goods.

<u>Unattended Booth</u> - I.C.S. shall not be liable for any loss or damage occurring while Goods are unattended in Customers booth at any time, including but not limited to the time the Goods are delivered to the dock until the time the Goods are received by Customers' chosen carrier. All Material Handling Forms and/or Straight Bills of Lading covering outgoing Goods submitted to I.C.S. will be checked at the time of pickup from the booth and corrections to the count or condition will be documented where discrepancies exist.

<u>Measure of damage</u> - I.C.S.' liability shall be limited to the lesser of (1) the depreciated value of Goods, (2) repair cost, or (3) the limitation of liability. The limitation of liability shall be \$0.30 (thirty cents) per pound per piece, with a maximum liability of \$50.00 (fifty dollars) per item or \$1000.00 (one thousand dollars) per shipment, whichever is less.

<u>Excess Declared Value</u> - If Customer wishes a higher limitation of liability than stated above, for loss or damage to property that occurs during the show the Customer may do so by declaring a value in the space provided on the I.C.S. services order form(s) and also on the Material Handling Order Form and paying by the appropriate additional charge in advance of the commencement of services by I.C.S. Maximum liability for damages resulting from I.C.S. negligence shall

continued on next page

then be increased to the amount of declared, but in no case shall it exceed the depreciated value of the Goods or repair costs, whichever is less. In case of partial loss or damage, the maximum liability shall be prorated based upon weight. Excess Declared Value is not for: plasma screens, or other fragile electronic equipment, original art, and prototypes. The Declared Value may never exceed \$100,000 for the purpose of this provision and I.C.S.' liability in all circumstances liability in all circumstances shall be limited to the amount of this cap.

<u>No Insurance</u> - I.C.S. is not an insurance company and does not offer or provide insurance. It is the obligation of Customer to ensure Goods are insured at all times. Loss or theft of the Goods in storage or in transit to and from the show and or while on the show floor is the sole responsibility of Customer, unless it is shown that I.C.S. performed in a manner that constitutes gross negligence in the performance of its services for Customer.

<u>Notice of loss or damage</u> - In order to have a valid claim notice of loss or damage to Goods must be given to I.C.S. or its agent within 24 hours or occurrence or delivery of Goods, whichever is later.

Filing of Claim - Any claim of loss or damage to Goods must be in writing, containing facts sufficient to indentify the Goods, asserting liability for alleged loss or damage, and making claim for the payment of a specified or determinable amount of money. Such claim must be filed with the appropriate party within the time limits specified below. Damage Reports, incident reports, inspection reports, notations of shortage or damage on freight bills or other documents, do not constitute filing of claim. Claims of Goods alleged to be lost, stolen or damaged at the Show Site must be received in writing by I.C.S. within sixty (60) days after the close of the show. Claims of Goods alleged to be lost or damaged during transit must be received by the responsible party within nine (9) months of date of delivery months of date of delivery of Goods. Claims for damage in transit should be made directly with the Customer's carrier as shown on the Material Handling Form/Bill of Lading. In the event of a dispute with I.C.S., Customer will not withhold payment of any amount due I.C.S. for services as an offset against the amount of the alleged loss or damage. Customer agrees to pay I.C.S. prior to the close of the show for all such charges and further agrees that any claim Customer may have against I.C.S. shall be pursued independently by Customer as a separate action to be resolved on its merits. I.C.S. retains the right to pursue collection on amounts owed after show close, without regards to any amount alleged to be owed for damage or loss.

<u>Filing of suit</u> - Any action at law regarding loss or damage to Goods must be filed within two (2) years of the date of declination of any part of a claim.

#### 7.) Jurisdiction, Choice of Forum

This Agreement shall be governed by and construed in accordance with the application laws of the United States or, alternatively, and depending on jurisdiction, the laws of the State of Hawaii. The parties hereby submit to jurisdiction and venue in the United States Federal District Court of Hawaii, or as applicable depending upon jurisdiction, the State of Hawaii's District Court of Hawaii, or as applicable depending upon jurisdiction, the State of Hawaii's Circuit Court in Honolulu, Hawaii.

#### 8.) Advanced Warehousing/Temporary Storage/Long Term Storage

All terms and conditions relative to Advanced Warehousing/Temporary Storage/Long Term Storage are contained in the separate agreement, entitled "Storage Agreement". In the event that a Storage Agreement is not executed between the parties, the following shall apply with respect to, I.C.S. Liability for Customer's Goods: The responsibility of I.C.S. with respect to Exhibit Material is limited to the exercise of ordinary care and diligence in handling and storing of Customer's Goods. I.C.S. shall be liable only for the loss or damage to Goods caused by I.C.S.' sole negligence. I.C.S.' liability is limited to thirty cents per pound (\$0.30) of the actual cash value per item. In case of partial loss or damage, the maximum liability shall be prorated based on weight. I.C.S. is not responsible for any loss or damage to Goods caused by, but not limited to fire, theft, the elements, vandalism, moisture, vermin, mechanical breakdown or failure, freezing or changes in temperature, as well as any other causes beyond I.C.S.'s immediate control. I.C.S. is not responsible for the marring, scratching or breakage of glass or other fragile items. I.C.S. is not liable for the mechanical functions of instruments or appliances event if such articles are packed or unpacked by I.C.S. In no event shall I.C.S. be liable for special, incidental, indirect or consequential damages, including business loss of any kind, resulting from any damage to or loss of the Goods or from any act or failure to act. Customer pays storage fees, if any or costs for advance warehousing for use of the space only. There is no guarantee of security or representations made by I.C.S. as to appropriateness of the condition for Exhibitors' Material. The risk of loss remains the Customers alone and I.C.S. recommends the Customer carry and maintain insurance in amounts sufficient to cover its' risk.

I have read & agree to this Limits of Liability

WAILEA MARRIOTT FEBRUARY 19-22, 2023



1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

YOU ARE ENTERING A BINDING CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE. Acceptance of said terms and conditions will be construed when any of the following conditions are met: The Material Handling Form is signed; Exhibitor's materials are delivered to I.C.S.'s warehouse or to an event site for which I.C.S. is the Official Show Contract or, or an order for labor and/or rental equipment is placed by Exhibitor with I.C.S.

Material Handling is the unloading of your exhibit materials, delivery to your booth, handling of empty containers to and from storage, and removal of your materials from your booth for reloading onto your outbound carrier. This is not to be confused with the cost of transport of your exhibit materials to and from the event.

#### BENEFITS OF ADVANCE SHIPPING TO I.C.S. WAREHOUSE

- ☐Storage of materials for up to 14 days prior to your show.
- Delivery of Shipments to your booth before you move-in (schedule permitting)
- ☐ Some convention centers and hotels do not have facilities for receiving or storing freight
- ☐ Saves valuable set-up times

#### HOW TO SHIP IN ADVANCE TO THE I.C.S. WAREHOUSE

- $\square$  Remove all old shipping and empty storage labels
- $\square$  Fill out and attach enclosed Advance Shipping Labels
- $\hfill\square$  Complete the enclosed Material Handling Order Form.
- ☐ Remember to confirm receipt of your shipment prior to leaving for the show.
- ☐ All shipments must have a bill of lading or delivery slip showing the number of pieces, weight and type of merchandise.
- ☐ Certified weight tickets should accompany all shipments.
- ☐ Take the time to ensure that your display and products are packed neatly and securely.

#### **FREIGHT CARRIERS**

Select a carrier with experience in handling exhibition materials. Make sure to give your carrier explicit information as to where and when to check in. Delivery and pick up times are often out of the range of "normal" delivery hours, make sure your carrier is committed to meeting your target dates and times. While making shipping plans to the Show, also plan forthe return shipment. Should your carrier miss the pickup deadlin e (outbound shipment(s)), I.C.S. WILL NOT call back out carrier to retrieve your forced freight shipment. Your shipment will be handled by the show carrier at your expense.

#### TRACKING SHIPMENTS

Confirm your delivery date and time with your carrier, and have all pertinent shiping information in the hands of your representative at show site. You may also want to review the return of your goods at the end of the show.

#### **ESTIMATING MATERIAL HANDLING CHARGES**

Handling charges are based on the weight of the freight. Shipments are billed by the hundred weight and rounded up to the nea rest hundred. Minimum per Shipment may apply, see enclosed Material Handling Order Form for details. Please prepay all shipping charges - I.C.S. cannot accept or be responsible for collect shipments. Crated and uncrated shipments must be separated and clearly identified on separate bills of lading with separate weight tickets - otherwise I.C.S. will invoice the entire load at the uncrated rate.

- Crated Material that is skidded, or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
- Uncrated Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- Special Handling Defined as shipments that are loaded by cubic space and/or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading and designated piece loading or stacked shipments. Also included are mixed shipments without prior delivery receipts.
- Overtime Surcharges Shows that move-in or move-out on weekends or late in the day may be subject to overtime surcharges. See enclosed Material Handling Order Form for details.
- Late Surcharges A surcharge will apply if advance freight is received after the published deadline date for shipments to arrive at the warehouse. See enclosed Material Handling Order Form for details.
- Shipment Surcharges A surcharge will apply if shipments are received with incomplete information on shipping labels identifying company name and booth number and/or shipments that are left on the show floor at the end of the show with no labels and no bill of I ading turned in.

#### STORING EMPTY CONTAINERS

Properly labeled empty shipping cartons will be picked up, stored and returned after the show. Labels are available at the I. C.S. Service Desk or from your I.C.S. Account Executive and are for empty storage only. Depending on the size of the show, it can take from two to twelve hours to return empty crates. Do not store any items in crates marked "empty".

#### **OUTGOING SHIPMENTS**

An Outbound Material Handling Form/Bill of Lading must accompany all outgoing shipments. Shipping Information, outgoing forms and labels will be available at the I.C.S. Service Desk. Exhibitors selecting non-official carriers will need to make their own arrangements for pickup. Make sure that someone from your company will be on-site to oversee the outbound shipments of your display and product.

#### **MACHINERY LABOR AND EQUIPMENT**

Labor and equipment for uncrating, unskidding, positioning, leveling, dismantling, recrating, and reskidding machinery and/or equipment must be ordered separately. Place your order for this labor using the Forklift & labor Order Form. If your material requires specialized rigging equipment, please notify us promptly so that we may make arrangements. When possible, supply your own rigging equipment with shipments and pre-rig your material.

#### INSURANCE

All of your goods should be insured by your own insurance policy. Although we do our best to handle your goods as our own, there are many variables in shipping and handling that can affect your exhibit and products. I.C.S. has published I.C.S. Limits of Liability and Responsibility that are in your service kit. Please read them carefully. It is recommended that your goods be insured.



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# FREIGHT HANDLING SERVICES

I.C.S. is prepared to receive your shipment either at our warehouse or directly at the exhibit site. You may ship via the carrier of your choice. I.C.S. will accept crates, boxes, skidded materials & fibercases at our warehouse.

Rates are based on the incoming weight of shipments. For rates and arrival information, see the Freight Handling Order Form. I.C.S. must have payment before delivering freight to your booth. Please read the "Limits of Liability & Responsibility" form for important information.

# **ADVANCE SHIPMENTS TO WAREHOUSE**

#### Accepting of freight will begin FEBRUARY 3 thru FEBRUARY 14, 2023.

Shipments must arrive between the hours of 8:00 AM-12:00 PM & 1:00 PM-3:00 PM Monday thru Friday (HST). Shipments received after this date & time will incur late fees or we may request your trucking company to deliver shipments directly to exhibit site (depending upon the day attempt to delivery is made) at exhibitor's expense.

#### Rates include:

Receiving at Warehouse.

Reloading onto trucks and delivery to the exhibit site.

Unloading freight and delivery to your booth.

Picking up, storing and returning empty shipping containers.

Reloading freight onto your designated carriers truck @ showsite

#### Make out bill of lading and consign as follows:

{Exhibiting Company Name}

**GUILD 2023** 

Booth #\_\_\_\_\_

I.C.S. c/o ISLAND MOVERS MAUI - GFM

172 ALAMAHA ST KAHULUI, HI 96732

#### February 14, 2023

Last day for shipments to arrive at the Advance warehouse without surcharge. Shipment must be received by 3:00 PM(HST).

### **DIRECT SHIPMENTS TO EXHIBIT SITE**

Rates include: Unloading freight and delivery to your booth

Picking up, storing and returning empty shipping containers Reloading freight onto your designated carriers truck @ showsite

# Make out bill of lading and consign as follows:

{Exhibiting Company Name}

**GUILD 2023** 

Booth #

I.C.S. c/o WAILEA MARRIOTT 3700 WAILEA ALANUI DR WAILEA, HI 96753

#### February 18, 2023

Only day for shipments to arrive at exhibit site between the hours

of 11:00 am - 4:00 pm

# **GUILD 2023**WAILEA MARRIOTT FEBRUARY 19-22, 2023



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Below is information on preferred carriers whom you may use should you need assistance from a shipping company. Please note, this is only our suggestion. You may use your own carriers to handle your show materials.

#### FOR: GROUND TRANSPORTATION ON US MAINLAND & OCEAN

<u>OR</u>

#### **AIR SHIPMENTS**

Should you need assistance locating an OCEAN TRANSPORTATION or AIR FREIGHT vendor, feel free to contact:

H20 LOGISTICS LLC
DEAN OTA - PHONE #(808) 864-3788

#### **DIRECT TO WAREHOUSE SHIPMENTS**

GUILD 2023 I.C.S. C/O ISLAND MOVERS MAUI - GFM 172 ALAMAHA ST

EXHIBITOR'S NAME\_\_\_\_\_\_\_BOOTH #\_\_\_\_

KAHULUI, HI 96732

All advanced shipments to our MAUI Warehouse will be received:

FEBRUARY 3 thru FEBRUARY 14, 2023. Receiving hours are from 8:00 AM-12:00 PM & 1:00 PM-3:00 PM (HST).

Receiving hereafter will result in late fees.

#### **DIRECT TO SHOWSITE SHIPMENTS**

GUILD 2023 I.C.S. C/O WAILEA MARRIOTT 3700 WAILEA ALANUI DR WAILEA, HI 96753

For direct to show site, shipments will be received on FEBRUARY 18, 2023 from 11:00 AM - 4:00 PM(HST).

For further assistance please don't hesitate to contact us. We may be reached at phone number (808) 832-2430, fax number (808) 832-2431 or email us at helpdesk@icshawaii.net.

WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE

WILL BE FILLED UPON AVAILABILITY)



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# **MATERIAL HANDLING SERVICES**

CRATED: Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

SPECIAL HANDLING: Material delivered by the carrier in such a manner that it requires additional handling. (Example: stacked shipments, ground loading, constricted space loading, etc.) Also included are mixed shipments without certified weight tickets or delivery receipts, such as FedEx, UPS, POV's (personally owned vehicles).

UNCRATED: Material that is shipped loose or pad wrapped.

SMALL PACKAGE SHIPMENT: A shipment totaling any number of pieces with a combined weight not to exceed 30# that Is received on the same day, from the same shipper and delivered by the same carrier.

NOTE: Charges will be based upon the weight of your inbound shipment. Each shipment received is considered separate shipments. The minimum weight per shipment is 200 pounds. Anything over will be rounded to the next 100 pounds. All late shipments will incur an additional 30% surcharge in addition to the rates listed below.

#### METHOD OF PAYMENT MUST ACCOMPANY YOUR ORDER

RECEIVING @ I.C.S. WAREHOUSE IS AS FOLLOWS:

RECEIVING IS FROM FRIDAY, FEB 3 THRU TUESDAY, FEB 14

ANY FREIGHT RECEIVED HEREAFTER IS CONSIDERED LATE FREIGHT & WILL INCUR AN ADDITIONAL 30% LATE FEE.

	Shipment Type	Price per CWT	Minimum
WAREHOUSE SHIPMENT			
8:00 AM-12:00 PM & 1:00 PM-3:00 PM Monday thru Friday	Crated	\$125.50	\$251.00
	Special Handling Shipment	\$146.50	\$293.00
	Uncrated	\$140.25	\$280.50
SHOW SITE SHIPMENT			
@ I.C.S. C/O WAILEA MARRIOTT ON SATURDAY, FEB 18	Crated	\$140.25	\$280.50
BETWEEN 11:00 am - 4:00 pm(HST).	Special Handling Shipment	\$164.00	\$328.00
	Uncrated	\$155.00	\$310.00

	Shipment Type	Price per Package	Addl Package
SMALL PACKAGE			
Maximum Weight per Shipment is 30 lbs.	Non-Special Handling	\$105.00	\$20.00
	Special Handling Shipment	\$120.75	\$23.00

Carrier	Tracking # or Shipped From	Arrival Date	# Pieces	Est. Wt (CWT)	Rate Per CWT		Total Cost
					Х	=	
					х	=	
					х	=	
					х	=	
SUB-TOTAL						٨L	
4.166% EXCISE TAX						١x	

**GRAND TOTAL** 

COMPANY NAME				ORDERED BY:	BOOTH #:	
STREET ADDRESS			CITY		STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS			
AUTHORIZED CONTACT SIGNATURE				AUTHORIZED CONTACT-PLEASE PRINT		DATE

# **GUILD 2023**WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023



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EVERY OUTBOUND SHIPMENT WILL REQUIRE A COMPLETED MATERIAL HANDLING AUTHORIZATION FORM WITH A METHOD OF PAYMENT FOR THIS SERVICE. OUTBOUND SHIPPING LABELS MUST BE PLACED ON EACH PIECE OF FREIGHT PROPERLY LABELED. I.C.S. WILL NOT BE RESPONSIBLE FOR ANY MISLABELED OR UNLABELED FREIGHT. SHOULD YOU NEED ASSISTANCE WITH LABELS, PLEASE REQUEST THEM PRIOR TO MOVE-IN AT SHOWSITE. TO TAKE ADVANTAGE OF THIS SERVICE, PLEASE COMPLETE & RETURN THIS FORM BY THE ADVANCE ORDER DEADLINE DATE ABOVE.

			SHIP	PING IN	<b>IFORMA</b>	ION			
FROM:									
SHIPPER/EXH	HIBITOR NAME:								
SHIP TO:		CITY				STATE		ZIP	
	MDANIX NIAME.								
DELIVE	ERY ADDRESS:								
		CITY				STATE		ZIP	
	PHONE #				ATTENTION:				
SPECIAL									
			MET	HOD O	F SHIPMI	ENT			
PLEASE CHECK			IENT BELOW:		Once your shipm	nent is packed & rea	dy to be picked	up, please	
I.C.S. CARRIE	ER TRANSPORTA	ΓΙΟΝ SERVICE:			return the Materi Service Desk.	al Handling Authoriz	ation Form to th	e I.C.S.	
	1 Day: Delivery	next business d	ay		CONTOC DOOK.				
	2 Day: Delivery	by 3:00 PM sec	ond business day	,	Verify the piece	count, weight and the	at a signature is	on the	
	Expedited				Verify the piece count, weight and that a signature is on the Material Handling Authorization Form prior to shipping.				
	Deferred: Delive	ry approx. 21 b	usiness days						
	Standard Groun	d							
	Specialized: Pad	d Wrapped, unc	rated, or truckloa	d	SHIPMENTS	WITHOUT PAPER	RWORK TURI	NED IN OR	
_					INCOMPLETE PAPERWORK WILL BE RETURNED TO				
	Other Common	Carriers			OUR WAREHOUSE AT EXHIBITOR'S EXPENSE. I.C.S.				
					WILL THEN HAVE THE AUTHORITY TO REROUTE YOUR				
	Other Van Lines	i			SHIPMENT USING ICS CARRIER OF CHOICE AT				
	Other Air Feelel				EXHIBITOR'S	EXPENSE.			
	Other Air Freigh  Next Day	t □2nd Day	Deferred		LCS will coordi	nate outbound shipn	ment for those us	sing our	
Carrier Ph #	■ Next Day	□Zha Day	<b>D</b> DCICITED			rrangements for pick		•	
			_		the responsibility	of the exhibtior.			
IF EXHIBITOR'S (	CARRIER DOES I	NOT CHECK-IN F	OR EXHIBITOR'S	SHIPMENT AT	SHOWSITE, PLEA	ASE SELECT ONE	OF THE RE-RC	UTE OPTION:	S:
	Re-route via I.C	.S.'s choice		OR	П	Return to warel	house at Exhi	ibitor's Expe	ense
_	If re-routed, via		. will	OK		I.C.S. is not liable		•	
t	bill the credit car	rd on file & I.C.S	. Terms			Transport, Mater	rial Handling &	Storage	
8	& Conditions ap	ply. May be sub	ject to delay.			charges will appl	ly. May be sub	ject to delay.	
Signature_				Print Name	e			DAT	E
COMPANY NAME						ORDERED BY:		BOOTH #:	
STREET ADDRESS					CITY			STATE	ZIP CODE
PHONE NUMBER		EXTENSION	FAX NUMBER		EMAIL ADDRESS			COUNTRY	
AUTHORIZED CONTAC	OT SIGNATI IDE	-				AUTHORIZED CONTAC	T DI EASE DOINT		DATE
AUTHORIZED CONTAC	O SIGNATURE					AUTHORIZED CONTAC	EMOE PRINT		DATE
						ting factor out of I.C. ot paid within thirty (			

by I.C.S. Payment Policy and the Limits of Liability & Responsibility.

WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE WILL BE FILLED UPON AVAILABILITY)



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I.C.S. will coordinate outbound shipment pickups for those using our show carriers. Arrangements for pickups by your carrier is your responsibility. I.C.S. is an unknown shipper with other carriers (Ex: UPS, FedEx, DHL, etc...).

Therefore, your carriers will not pickup any shipments from the I.C.S. WAILEA warehouse unless you arrange for the pickup & pay for all charges (including pickup) in advance. It would be best if your carrier is able to pickup your materials from showsite at the close of this event. I.C.S. will not be responsible for making any payment to your carriers on your behalf or completing any incomplete forms (including TSA Form). Please make sure you bring with you your own carrier labels to place on your outbound shipments.

Please make sure you submit all forms including this one to us by the advance order deadline date. This is to ensure you will receive assistance with your drayage service you will require for this event. Please make sure you fill out & return the Straight Bill of Lading Form to us prior to leaving showsite at the conclusion of this event. Should you have any questions or concerns, please don't hesitate to contact our office via the following:

Office Phone #808-832-2430 \* Fax #808-832-2431 \* Email: helpdesk@icshawaii.net

#### METHOD OF PAYMENT MUST ACCOMPANY YOUR ORDER

	DESCRIPTION Price per CWT Shipment*			Price			
OUTBOUND SHIPMENTS:  WEDNESDAY, FEBRUARY 22 @ 1:00 PM  To take back to the I.C.S. Maui Warehouse for pickup. \$\$ RATE PER 100#S (any pound(s) over 100 is rounded up to the next 100 pound rate. Min. of 200#s per shipment)						nny the next	
SHOW CARRIER: 200# min. per shipm	(Trucking cluse our sho	\$89.50 \$179.00 (Trucking charges will apply if you decide to use our show carrier after your shipment has been taken back to our Maui warehouse).					
EXHIBITOR CARRIE 200# Min. per shipm		carrier		07.75		15.50	
each shipment whic	ch will charged se	ing to two or more di eparately using the ra		ons,		SUB-TOTAL EXCISE TAX RAND TOTAL	
METHOD OF PAYM Check #	ENT:	Accepted Credit Cards: VI	SA MASTERCARI	O AMEX DISCOV	ER Exp. Date	CVV# (3-4 diç	git code)
Name of Cardholder:			Signature				
CARDHOLDER'S BI	LLING ADDRESS	INFORMATION:					
COMPANY NAME				ORDERED BY:		BOOTH #:	
STREET ADDRESS			CITY			STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS				1
AUTHORIZED CONTACT SIGNATURE				AUTHORIZED CON	TACT-PLEASE F	PRINT	DATE
		t fire, strikes, transportation p					

invoice date. All orders are governed by I.C.S. Payment Policy and the Limits of Liability & Responsibility.

<b>EXH</b>	IRIT	ΜΔΤ	FRI	ΔΙ
				$\neg$ L

**ICS** 

**RUSH TO:** 

I.C.S. C/O ISLAND MOVERS MAUI - GFM 172 ALAMAHA ST KAHULUI, HI 96732

**GUILD 2023** 

EXHIBITOR		
BOOTH#		
	OF	
# OF DIECES		

Receiving shipments between Feb. 3 - Feb. 14

Freight received after this date will incur an additional late fee:

**AFTER 3PM ON FEB. 14, 2023** 

Maui Warehouse Hours: 8AM-12PM & 1PM-3PM (MON - FRI)

# **EXHIBIT MATERIAL**

ICS

**RUSH TO:** 

I.C.S. C/O ISLAND MOVERS MAUI - GFM 172 ALAMAHA ST KAHULUI, HI 96732

**GUILD 2023** 

EXHIBITOR

BOOTH #

OF

# OF PIECES

Receiving shipments between Feb. 3 - Feb. 14

Freight received after this date will incur an additional late fee:

**AFTER 3PM ON FEB. 14, 2023** 

Maui Warehouse Hours: 8AM-12PM & 1PM-3PM (MON - FRI)

These shipping labels are provided for your convenience to assist in preparing shipments to the advance warehouse.

Please cut along dashed lines and affix one to each piece of your shipment to the advance warehouse.

Please make additional copies of these labels are needed

Important note: Warehouse is not temperature controlled.

Hazardous materials will not be accepted at the warehouse without advance notification & I.C.S. management approval

IRECT TO SHOW SITE

**EXHIBIT MATERIAL** 

**RUSH TO:** 

I.C.S. C/O WAILEA MARRIOTT **3700 WAILEA ALANUI DR WAILEA, HI 96753** 

**GUILD 2023** 

EXHIBITOR		
BOOTH#	OF	
# OF PIECES		

**RECEIVING HOURS FOR DIRECT SHIPMENTS:** FEB. 18 BETWEEN 11:00 am - 4:00 pm

DO NOT DELIVER PRIOR TO:

**FEB 18 BEFORE 11:00 AM** 

**IRECT TO SHOW SITE EXHIBIT MATERIAL** 

**RUSH TO:** 

I.C.S. C/O WAILEA MARRIOTT **3700 WAILEA ALANUI DR WAILEA, HI 96753** 

**GUILD 2023** 

	OF
BOOTH#	
EXHIBITOR	

# OF PIECES

RECEIVING HOURS FOR DIRECT SHIPMENTS:

FEB. 18 BETWEEN 11:00 am - 4:00 pm

DO NOT DELIVER PRIOR TO:

**FEB 18 BEFORE 11:00 AM** 

These shipping labels are provided for your convenience to assist in preparing shipments direct to show site. Please cut along dashed lines and affix one to each piece of your shipment direct to the show site Please make additional copies of these labels are needed

WAILEA MARRIOTT

FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE
WILL BE FILLED UPON AVAILABILITY)



1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

DESCRIPTION					Advance Rate	Floor Rate	Quantity	Total
CARPET (RENTAL ON	LY)							
8' x 10 Booth Carpet	□Black	□Blue	□Gray	□Red	\$225.50	\$322.00		
8' x 20 Booth Carpet	□Black	□Blue	□Gray	□Red	\$450.75	\$644.00		
8' x 30 Booth Carpet	□Black	□Blue	□Gray	□Red	\$676.25	\$966.00		
8' x 40 Booth Carpet	□Black	□Blue	□Gray	□Red	\$901.75	\$1,288.00		
Island Booths / per sq. ft. **	□Black	□Blue	□Gray	□Red	\$5.75	\$7.90		
Custom Color Booth Carpet	Please ca	all for pric	e & availa	ability				
Padding 1/2" / per sq. ft.					\$2.35	\$3.30		
Plastic Covering / per sq. ft. (/	Add'l charge	e for tapin	g- Call for	pricing)	\$1.35	\$2.05		

CANCELLATION POLICY: No refunds will be issued on any cancellations made after advance order deadline date.

SUB-TOTAL
4.166% EXCISE TAX
GRAND TOTAL

\*Prices based on up to 7 days of rental. Beyond 7 days, please call for adjusted rates. \*\*Island Booth Carpets must be ordered by sq. ft.

If you wish to order by piece size, there are no guarantees on same color swatch. Taping of multiple pieces is an additional cost & required for safety precautions.



COMPANY NAME				ORDERED BY:	BOOTH #:		
STREET ADDRESS			CITY		STATE	ZIP CODE	
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS				_
AUTHORIZED CONTACT SIGNATUR	E			AUTHORIZED CONTACT-PI	LEASE PRINT	DATE	_

WAILEA MARRIOTT

FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE

WILL BE FILLED UPON AVAILABILITY)

1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

					Quantity	Advance Rate	Floor Rate	Total
SKIRTED TABLES & COUNTERS								
	please cir	rcle color	choice					
4' skirted table 4' x 24" x 30" high	□black □blue	□white	□red	□gold		\$160.75	\$229.50	
6' skirted table 6' x 24" x 30" high	□black □blue	□white	□red	□gold		\$185.75	\$265.50	
8' skirted table 8' x 24" x 30" high	□black □blue	□white	□red	□gold		\$210.50	\$300.50	
4' skirted counter 4' x 24" x 42" high	□black □blue	□white	□red	□gold		\$210.50	\$300.50	
6' skirted counter 6' x 24" x 42" high	□black □blue	□white	□red	□gold		\$234.75	\$335.25	
8' skirted counter 8' x 24" x 42" high	□black □blue	□white	□red	□gold		\$259.00	\$370.50	
4th side skirting on table or counter	□black □blue	□white	□red	□gold		\$86.75	\$123.50	

Tables & Counters (wood tops, no skirting)						
		T				
4' wood top table 4' x 24" x 30" High	\$111.75	\$159.75				
6' wood top table 6' x 24" x 30" High	\$136.75	\$195.25				
8' wood top table 8' x 24" x 30" High	\$160.75	\$229.50				
4' wood top counter 4' x 24" x 42" High	\$160.75	\$229.50				
6' wood top counter 6' x 24" x 42" High	\$185.75	\$265.50				
8' wood top counter 8' x 24" x 42" High	\$210.50	\$300.50				
30" dia. round adj. ht. table (30"/36"/42" High)	\$277.00	\$395.25				

TABLES W/CHROME LEGS, GRAY	
17"L x 17"D x 17"H, Side Table	\$135.75 \$194.25
36"L x 18"D x 17"H, Cocktail Table	\$152.75 \$219.00
36"L x 24"D x 30"H, Rectangle Table	\$152.75 \$219.00
24"L x 24"D x 30"H, Square Table	\$135.75 \$194.25
40" D x 30"H, Round Table	\$261.25 \$373.50

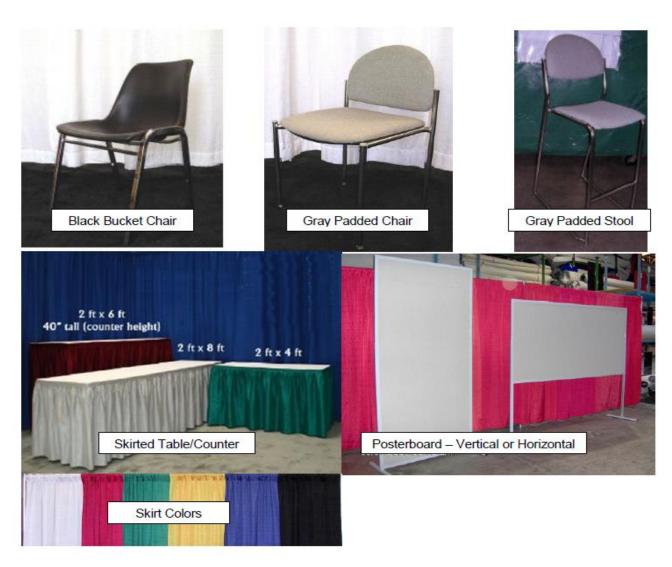
SEATING & MISCELLANEOUS EQUIPMENT		
Chairs, Bucket Style (Plastic) - Black	\$74.00	\$105.75
Chairs, Padded w/o Arms, Gray	\$126.25	\$180.25
Chairs, Padded w/Arms, Gray	\$144.75	\$206.50
Chairs, Secretarial w/wheels, Black or Gray	\$135.75	\$194.25
Chairs, Executive Leather w/wheels, Black	\$251.50	\$359.75
Counter Stools (high back, cushioned)	\$103.75	\$148.25

Wastebasket, 7 gal Please see booth cleaning service for replacement of trash	\$19.50	\$28.00	
bags during this event.			
Easel, Self-standing	\$57.25	\$81.50	
Literature Rack, Black (5-pocket)	\$66.25	\$94.75	
Posterboard, 4' x 8' (~45"x93" usuable area, 1.5" bezel frame)	\$283.75	\$405.25	

CANCELLATION ON ALL ORDERS AFTER ADVANCE DEADLINE WILL BE SUBJECT TO 100% CANCELLATION FEE. NO REFUNDS AND OR CREDITS WILL BE ISSUED.

SUB-TOTAL	
4.166% EXCISE TAX	
GRAND TOTAL	

COMPANY NAME				ORDERED BY:	BOOTH #:	
STREET ADDRESS			CITY		STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS			
AUTHORIZED CONTACT SIGNATURE			•	AUTHORIZED CONTACT-PLEASE PRINT		DATE









WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 23, 2023 Graphic Asset Due Date: Jan 23, 2023 INTERNATIONAL CONVENTION SERVICES INC.

1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

(NOTE: ORDERS AFTER ADVANCE ORDER DEADLINE DATE
WILL BE FILLED UPON AVAILABILITY AND IF TIME PERMITS)

#### **IMPORTANT!**

- Please note order deadline and asset delivery due dates above. Please call to check for availability after deadlines.
- On digital printing or logos, we must have the artwork on disc, CD, Dropbox or e-mailed to us.
- All graphic work must be in IBM PC format and must be in the EPS file format.
- All drawings or photograph work must be in TIFF or high JPEG file format.
- Color matching is not guaranteed.
- Currently, we do not accept any Macintosh generated files.
- Unit price includes 1 proof (if time permits). Each add'l is based upon \$98.25 per hour (1 hr min.)
- Assets requiring prep or design will be charged per an hourly production/design rate

		Advance Rate	Floor Rate	Quantity	Total
FOAMCOR SIGN W/DIGITAL PRINT MUST BE IN PRINT-READY FORMAT					
		¢co 00	CALL		
11" x 14"		\$60.00	CALL		
14" x 22" 22" x 28"		\$65.25 \$77.75	<u> </u>		
22		\$129.00			
Easel Backs Available (3 sizes)		\$17.25			
FOAMCOR SIGN W/VINYL CUTOUT LETTERS - 10 W	OPDS MAYIA		UALL		
Available up to sizes of 4' x 10'	CILDS WAXIIV	call for \$\$	not avail		
WHITE VINYL BANNER W/GROMMETS - ONE-SIDED &	PLAIN COP		not avail.		
2' x 10'		\$227.75	CALL		
3' x 10'		\$341.75			
2' x 15'		\$341.75	CALL		
3' x 15'		\$513.25	CALL		
2' x 20'		\$455.75	CALL		
3' x 20'		\$683.50	CALL		
LOGOS (W/CAMERA READY ART)		call fo	r \$\$		
DIGITAL PRINTED SIGNS,BANNERS & PHOTOS					
\$ PER SQ. FT.	Size (in ft.)				
Banners, White Background, 1sided, Full Color w/grommets		\$23.00	CALL		
Banners, Colored vinyl w/vinyl copy avail. Please specify color of banner material (Must be ordered 30 days in advance).		call for \$\$	not avail.		
Banners, Vinyl w/Logo, complexed, multicolored or shaded will		σαπ τοι φφ	not avaii.		
need to be appliqued onto banner.		\$26.25	CALL		
Photo Enlargements, Laminated on Foamcor		\$26.25			
Signs, Full color, Laminated on Foamcor		\$26.25	CALL		
Vinyl Cutout Letters, Numbers, Arrows (not mounted)		call for \$\$	not avail.		
Any required additional computer work (min. 1 hour)		\$98.25	CALL		
PLEASE INDICATE COPY COLOR: (circle of BLACK RED BLUE BROWN GREEN I	,	LLOW	4.166% E	SUB-TOTAL EXCISE TAX	

COMPANY NAME				ORDERED BY:	BOOTH #:	
STREET ADDRESS			CITY		STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS			l
AUTHORIZED CONTACT SIGNATURE	•		1	AUTHORIZED CONTACT-PLEASE F	RINT	DATE

WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 23, 2023 Graphic Asset Due Date: Jan 23, 2023

(NOTE: ORDERS AFTER ADVANCE ORDER DEADLINE DATE WILL BE FILLED UPON AVAILABILITY AND IF TIME PERMITS)



**1004 MAKEPONO STREET** HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

	Advance Rate	Floor Rate*	Quantity	Total
BANNER FRAMES (RENTAL ONLY)				
			1	
LARGE TRIPOD - 24" x 70"	\$73.50	CALL		
BAMBOO FRAME, 24" X 68"	\$69.50	CALL		

PURCHASE OF BANNER (CLIENT TO SUPPLY ARTWORK)						
PRICE INCLUDES RENTAL OF BANNER STAND						
For Large Stand (Banner size 24" x 68")	\$365.75	CALL		·		
For Bamboo Stand (Banner size 24" x 62")	\$347.00	CALL				

<sup>\*</sup> If ordered after advance deadline date but up to 5 working days prior to Exhibitor's move-in. No Guarantees if ordered after this deadline.

PURCHASE OF BANNER (ICS TO CREATE BANNER)**		
PRICE INCLUDES RENTAL OF BANNER STAND		
For Large Stand (Banner size 24" x 68")	\$511.25	
For Bamboo Stand(Banner size 24" x 62")	\$416.50	

\*PLEASE SEE IMPORTANT NOTES ON ORDERING AND ASSETS ON PREVIOUS PAGE!

SUB-TOTAL 4.166% EXCISE TAX **GRAND TOTAL** 

CANCELLATION POLICY: There is no cancellation allowed once your custom banner order has been placed. NO REFUND WILL BE ISSUED ON ANY CUSTOM BANNER ORDER. NO REFUND ISSUED ON ANY RENTAL ORDERS CANCELLED AFTER THE ADVANCE ORDER DEADLINE DATE. Colors on artwork will be matched as close as possible.





COMPANY NAME				ORDERED BY:	BOOTH #:	
STREET ADDRESS			CITY		STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS			
AUTHORIZED CONTACT SIGNATURE	•	•	•	AUTHORIZED CONTACT-PLEASE PI	RINT	DATE

WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE WILL BE FILLED UPON AVAILABILITY)



1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

#### I & D LABOR SUPERVISION SERVICES - Indicate service desired

#### ☐ I.C.S. SUPERVISED (OK To Proceed)

I.C.S. to supervise labor:

- → Unpack and install display before exhibitor arrival at show site.
- → Dismantle, pack, and arrange to ship display after show closing.

A 25% (\$50.00 minimum) surcharge will be added to the labor rates below for this professional supervision.

#### ☐ EXHIBITOR SUPERVISED (Do Not Proceed)

Exhibitor will supervise:

→ Indicate workers needed for installation and dismantling

Starting time can be guaranteed only when labor is requested for the start of the working day at 8AM. All exhibit labor for 8AM starting times will be dispatched to booth space. For all other starting times, check in at the I.C.S. Service Desk one-half (1/2) hour before time requested. Labor cancelled without 24-hour notice shall be charged a one (1) hour cancellation fee per worker.

If exhibitor fails to use the workers at the time confirmed, a one-hour "No show" charge per worker will apply. The minimum charge for labor is one (1) hour per worker. Labor thereafter is charged in one (1) hour increments. Gratuities in any form, including cash, gifts or labor hours for work not actually performed is prohibited. All rates are subject to change if necessitated by increased labor costs.

DISPLAY LABOR RATES						
(Rates based upon per	man per hr)	ADVANCE ON-SITE				
Straight Time	Monday - Friday between 8:00 AM and 4:30 PM	\$105.50 \$137.25				
Overtime	All other hours & holidays	\$211.00 \$274.50				

Please estimate the number of workers and hours per worker needed below. Invoices will be calculated according to actual hours worked.

	SCHEDULE		# OF	# OF	TOTAL OF	D.4.T.F.	TOTAL	
DATE(S)	START TIME	END TIME	HOURS	WORKERS	HOURS RA		RATE	TOTAL
	AM PM	AM PM						
	AM PM	AM PM						
	АМ РМ	AM PM						
	AM PM	AM PM						
	AM PM	AM PM						
·					TOTAL SERVICE	CES ORDERED		
	ADD 25% (\$50.00 MIN.) EOP LC S SUPERVISION							

TOTAL SERVICES ORDERED

ADD 25% (\$50.00 MIN.) FOR I.C.S. SUPERVISION

4.166% EXCISE TAX

GRAND TOTAL

				Tanananan		
COMPANY NAME				ORDERED BY:	BOOTH #:	
STREET ADDRESS		•	CITY	_	STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS			
AUTHORIZED CONTACT SIGNATURE				AUTHORIZED CONTACT-PLEASE PR	RINT	DATE

WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE

WILL BE FILLED UPON AVAILABILITY)



1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

**EXHIBIT TRANSPORTATION** TIPS FOR EASY ORDERING SHIPPING INFORMATION: Items to be shipped: Credit card information must be on file prior to pick up, as charges will be included on your show services invoice. Number of Pieces Est. Weight International Exhibitors remember - Shipments originating from countries other Crates (wooden) than the U.S. must be cleared through customs. Please call for additional info: Cartons (cardboard) Phone (808) 832-2430 or email us at helpdesk@icshawaii.net. Cases/Trucks (Fiber) Color: \_ PLEASE COMPLETE THE FOLLOWING ITEMS ON THIS FORM: Skids / Pallets Carpet (color\_ Pick-up Information Other (\_\_\_ Requested Pick up Date: \_\_\_ Total Size of largest piece: (H)\_\_\_\_\_ (W) \_\_\_\_ Shipper Name: \_\_ (L) \_ NOTE: Shipments will be weighted and measured prior to delivery. Address: **OUTBOUND SHIPPING** STATE ZIP DESTINATION: I would like to schedule outbound shipping with an I.C.S. Carrier. ☐ I will be shipping to the WAREHOUSE Please provide me with a Material Handling Authorization Form at show site for my shipping instructions and signature. Please make sure you I.C.S. / {Exhibiting Company Name} / Booth # bring with you your return labels. Should you need I.C.S. to provide **GUILD 2023** you with labels, please complete the following information: I.C.S. c/o ISLAND MOVERS MAUI - GFM 172 ALAMAHA ST Ship to Address: KAHULUI, HI 96732 Must be delivered by: Tue, Feb. 14 by 3:00 PM ☐ I will be shipping directly to SHOW SITE ZIP CODE I.C.S. / {Exhibiting Company Name} / Booth # **GUILD 2023** I.C.S. c/o WAILEA MARRIOTT # of Labels you are requesting from ICS 3700 WAILEA ALANUI DR PLEASE FAX THIS FORM BACK TO I.C.S. WAILEA, HI 96753 Cannot be delivered BEFORE: Sat, Feb. 18 11:00 am (808) 832-2431 OR EMAIL TO: HELPDESK@ICSHAWAII.NET Type of Service AN I.C.S. ACCOUNT EXECUTIVE OR COORDINATOR 1 Day: Delivery next business day (before 3:00PM) WILL CONTACT YOU UPON RECEIPT OF THIS FORM. THEY REVIEW THE INFORMATION ABOVE & FINALIZE 2 Day: Delivery by 3:00 PM second business day THE DETAILS WITH YOU. Deferred: Delivery within 3 - 4 business days Declared Value \$ AIR TRANSPORTATION charges are billed by dimensional SHOULD YOU NEED HELP FILLING OUT THIS FORM. PLEASE DON'T HESITATE TO weight or actual weight (whichever is greater) CONTACT US AT (808) 832-2430 Standard Ground

COMPANY NAME			ORDERED BY:		
		CITY		STATE	ZIP CODE
EXTENSION	FAX NUMBER	EMAIL ADDRESS		COUNTRY	•
			AUTHORIZED CONTACT-PLEASE PRINT		DATE
	XTENSION		CITY  XTENSION FAX NUMBER EMAIL ADDRESS	CITY	CITY STATE  XTENSION FAX NUMBER EMAIL ADDRESS COUNTRY

**ORDER** 

WAILEA MARRIOTT

FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE

WILL BE FILLED UPON AVAILABILITY)



1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

#### **FORKLIFT LABOR RATES**

Exhibitors requiring forklifts to assemble displays or when uncrating, unskidding, positioning and re-skidding equipment & machinery will need to estimate their needs below. A forklift is required for moving equipment or materials weighing 200 pounds or more. If you require a forklift, a crew will be assigned consisting of a forklift with an operator.

Hourly Rates	Times	Forklift w/ Operators
Straight Time	8:00AM to 4:30PM	\$215.50
Over Time	Saturday, Sunday, Monday - Friday Before 8:00AM or After 4:30PM	\$323.25
Double Time	Holidays	\$431.00

The minimum charge for labor and equipment is one (1) hour per forklift with operator. Equipment and labor cancelled without 24-hour notice shall be charged a one (1) hour cancellation fee per worker and forklift. Gratuities in any form including labor hours for work not performed are prohibited and will not be honored by I.C.S. All rates are subject to change if necessitated by increased labor and material costs

If exhibitor fails to use the laborers and equipment at the time confirmed, a one (1) hour "No Show" charge per laborer and f orklift will apply.

Reserve forklifts with opera is requested for 8AM. Confi crew at the I.C.S. Service De the crew to I.C.S. Service De	rm forklift(s) by 2 esk & supervise th	:30 PM the day bef e work to be done.	ore date request	ed. Please ha	ve a repre	sentative p	oick up the
WE WILL NEED:	Date	Start Time	Heaviest Pc (lbs)	# of Forklifts up to 5000 lbs (w/Operator)	Est. Hrs.	Hourly Rate	Est. Total Cost
☐ Installation							
☐ Dismantling							
* Allow time for return of empty containers.  Lift Capacity Height Required				TOTAL	4.166%	SUB-TOTAL EXCISE TAX ENCLOSED	
Describe work to be done:  Spotting of Equipment Installation/Dismantle of Other  Four (4) Store Forklift Require		 Yes □	No □	Please spec  Straps Chains Fork Ext		equipmen	nt:
Four (4) Stage Forklift Requir	ea:	res [_]	NO [	ORDERED BY:		BOOTH #:	
STREET ADDRESS			CITY			STATE	ZIP CODE
PHONE NUMBER  AUTHORIZED CONTACT SIGNATURE  This order is accepted with the unde any legal obligation of performance.					it of I.C.S.'s	control will re	

All orders are governed by I.C.S. Payment Policy and the Limits of Liability & Responsibility.

WAILEA MARRIOTT

FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE WILL BE FILLED UPON AVAILABILITY)



1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

- → Services includes vacuuming of booth area and emptying wastebasket at time of vacuuming
- → Prices are based on total square footage of booth regardless of area to be cleaned.
- → Minimum 80 sq. ft. minimum
- → Our exclusive cleaning contract for this show will not permit other service contractors, including exhibitor appointed contractors to provide this service.
- → Showsite Prices will apply to all cleaning orders placed at showsite.

BOOTH VACUUMING 80 SQ. FT. MINIMUM	<u> </u>		A altronos	Пост	
OU SQ. T I. MINIMUM	# of Days	Booth Size	Advance Rate	Floor Rate	Total
Pre Show (One Time)			\$1.15	\$1.65	
Daily During Show Days			\$1.00	\$1.55	

PORTER SERVICE (PER DAY)				
* Includes emptying of your booth's wastebasket(s) and policing of your	#	Advance	Floor	Total
exhibit area at two-hour intervals during show hours.	of Days	Rate	Rate	Total
Exhibit Area / Under 500 sq. ft.		\$150.50	\$214.75	
Exhibit Area / 501 - 1,500 sq. ft.		\$171.00	\$244.50	
Exhibit Area / 1,501 - 2,500 sq. ft.		\$254.25	\$363.00	
Exhibit Area / Over 2,500 sq. ft See Note Below*				
*Determined by adding the rate for 2500 sq. ft. plus the rate for				
the difference between 2500 sq. ft. and the total size of booth.	SUB-TOTAL			
(Ex. 4000 sq. ft. booth = 2500 (\$254.25) + 1500 (\$171.00) =				
Total \$425.25 if ordered by adv. order deadline date).				

If service is needed for less than show duration, please indicate which days are requested:

To avoid any misunderstanding regarding these services, please bring any discrepancies to our attention at the I.C.S. Service Desk.

I.C.S. will be unable to adjust invoices after the close of the show.

No refunds or credits will be issued on all orders cancelled after the advance order deadline date.

COMPANY NAME				ORDERED BY:	BOOTH #:	
STREET ADDRESS			CITY		STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS			
AUTHORIZED CONTACT SIGNATURE				AUTHORIZED CONTACT-PLEASE P	RINT	DATE

1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

#### I.C.S. HAS JURISDICTION OVER THE FOLLOWING:

- Electrical distribution under carpet.
- Electrical distribution overhead, out of floor boxes and/or connections to dimmers, disconnects or sound and projection equipment. \*
- Installation of lighting fixtures, tracklight and power tracks including theatrical lights used as spots or floods.
- All data cable (fiber optic or copper) and co-axial cable.
- Distribution from outlets to equipment.
- Electrical apparatus or equipment wiring or repairs.
- Booth to Booth cable runs.
- Video Antenna Feed\*
- Wiring of overhead electrical signs
- Connection of electrical motors or controls including any line wiring to machinery.
- All special and static lighting for displaying of products, booths or areas having sales demonstrations and all presentations, regardless of location. In the case of production or stages, I.C.S. will furnish power source to dimmer boards or disconnect and energize.\* I.C.S. will then be responsible for obtaining power and the maintenance of all power.

THE ABOVE SERVICES ARE DONE ON A TIME & MATERIAL BASIS. IT CANNOT BE PERFORMED BY OTHER ELECTRICAL CONTRACTORS, I & D HOUSES OR EXHIBITORS.

\* ALL LABOR USED IN THE EXHIBIT AREA OF THE FACILITY WILL BE SUPPLIED THROUGH I.C.S.

INTERNATIONAL CONVENTION SERVICES INC.

1004 MAKEPONO STREET HONOLULU, HI 96819 PH (808) 832-2430 FAX (808) 832-2431 helpdesk@icshawaii.net

# Save Time and Money!! Read Before You Order!

I.C.S., a provider of electrical services to trade shows and conventions, is committed to customer service. With that in mind, we are providing you with the following information sheets to help you order your electrical service. If you have any questions about your order, please call a Customer service Representative at (808) 832-2430.

## **ELECTRICAL ORDER CHECKLIST**

# **Complete your Electrical Rental Order Form**

Do you require additional lighting?
Check the rating plates on your electrical equipment for wattage or amps, horsepower for motors, voltage and phase.
Order 24-hour power if needed. Electricity is normally turned on one hour before each day's show opening and off one-half hour after each day's show closing.
Indicate your electrical labor requirements on the order form. See attached sheet for further information about the electrical contractor's areas of responsibility.
Include a booth floorplan. You may use the attached form to make a scaled drawing, indicating service and lighting locations as well as the adjacent aisle and booth numbers.
ENCLOSE PAYMENT. Include a check or complete credit card information on the Payment & Calculation Form that is enclosed in the Exhibitors Service Kit.
Review the Electrical Code Requirements on the Regulations and General Information Form. Bring only the electrical equipment that you can use at showsite.
Contact a Customer Service Representative with any questions you may have.  They may be reached at (808) 832-2430 or via email at helpdesk@icshawaii.net

# GUILD 2023 WAILEA MARRIOTT

FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE WILL BE FILLED UPON AVAILABILITY)



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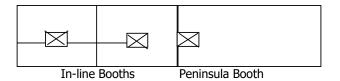


#### Where will my outlet be located?

Χ

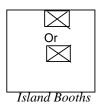
There are four different types of trade show booths: In-line Booths, Peninsula Booths, Back-to-Back Peninsula Booths and Island Booths.

Each type of booth has its own method of installation. In the following diagrams, the symbol represents the approximate location of power outlets.



Back-to-Back Peninsula Booths

One Drop within booth when power Source is meeting or one location on perimeter when power source is in the floor.



*In-line Booths, Peninsula Booths, or Back-to-Back Peninsula Booths:* Your pre-ordered Electrical Outlet will be installed at the rear of your booth, at the drape line.

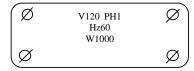
*Island Booths:* You need to designate one location for each outlet you order. Multiple outlet locations will be charged on a Labor and Material basis. For facilities with power originating in the floor, your Electrical Outlet will be placed at one location at our discretion. All other distribution will be done on a Time and Material basis. If you fail to provide us with a floorplan, we will bring your power to one location at our discretion.



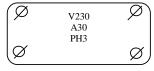
How much power do I need?



Calculate your lighting needs by adding wattage in each location. For other equipment, read the Ratings from the metal plates attached to each unit.



120 Volt Single Phase, 60 Cycle, 1000 Watts



230 Volts, 30 Amps, 3 Phase

WAILEA MARRIOTT FEBRUARY 19-22, 2023



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#### REGULATIONS AND GENERAL INFORMATION

- I.C.S. is not responsible for voltage fluctuation or power failure due to temporary conditions. For your protection you should install a surge protector on all electrical installations and connections. All electrical service must be made by an I.C.S. electrician.
   I.C.S. will not be responsible for any damage or loss to property, equipment, components, computer hardware or software and/or any damage or injury to any person caused by the installation, connection, plugging into or modification to any electrical outlet by any person other than an I.C.S electrician.
- 2. Electricity will be turned on within 30 minutes of show opening and turned off within 30 minutes after show closing.
- 3. 24 hour service to any outlet will be double the list price.
- 4. Dedicated power (20 AMP min) is double the listed price, and can only be activated before show opening with advance arrangements for date needed.
- 5. All electrical outlets will be installed on the floor at the draped backwall of in-line booths and peninsula spaces. Exhibitors with hardwall displays must arrange for power to be dropped inside the booth if necessary; this will be done on a time and material basis. If no plan is provided, the power will be installed at our discretion. Additional power drops are chargeable on a time and material basis. Distribution and connection(s) to equipment is chargeable on a time and material basis.
- 6. All island booths must attach layout of booth and drawing of where you would like to have the electrical lines installed. The electrical box is located in the back of the booth. There will be electrical labor charges incurred for the placement of your electrical line. Please see attached "Electrical Labor Order Form" for the rates and additional information. Should you have any questions regarding electrical line placement in your booth, please contact us via the following: Phone (808) 832-2430, Fax (808) 832-2431 or Email us at helpdesk@icshawaii.net.
- 7. Local ordinances prohibit more than 2000 watts per lighting circuit and only one connection for power and motor outlets.
- 8. All wiring, motors, electrical installations, etc. must be approved. To prevent overloading of circuits, exhibitors cannot add wattage except as ordered.
- 9. All electrical permits required by the Local Building and Safety Code will be obtained by the electrical contractor.
- 10. All flood light, column, and wall outlets are not a part of booth space. A separate outlet must be ordered at regular price for each piece of equipment to be connected.
- 11. Special handling, hookups, repairs or installation of electrical will be done on a time and material basis.
- 12. Installation is subject to Local Union Contract and Jurisdiction.
- 13. All equipment should be properly tagged and wired with full information as to current, voltage, phase, cycle, horsepower, etc. and ready for connection.
- 14. All outlets over 20 amps or with a voltage of over 150 volts require electrical labor. This includes a 1 hour minimum to inspect exhibitor equipment that is pre-wired to plug into our system.

#### **ELECTRICAL CONTRACTOR'S RESPONSIBILITIES**

As the Official Electrical Contractor, we will be responsible for:

- All under-carpet distribution of electrical wiring.
- All facility overhead distribution of electrical wiring, including coaxial cable, fiber optics and the distribution of same from product to booth and from booth to booth.
- All motor and equipment hook-ups requiring hard wire connections.
- Installation and/or repair of electrical fixtures.
- Installation of electrical motors to be energized and electrical apparatus.

#### **ELECTRICAL CODE**

#### **Electrical Services for Exhibits at Convention Facilities**

Electrical requirements for an exhibit at all convention facilities are for the safety of all exhibitors and are based on national Electrical Codes and local ordinances.

Too frequently, fires have been traceable to faulty wiring, sometimes because of carelessness and sometimes because of lack of understanding of the risks involved.

In the interest of public safety, exhibits in the convention facilities may be inspected to determine if any violations exists. If they are found, qualified electricians are available to correct the problems. This work will be performed on a time and material basis. If the exhibitor does not wish to have the fault corrected, electrical services to the offending booth will not be connected.

If an exhibitor is not informed or does not understand basic safety standards for electrical wiring, an electrician should be consulted before shipment is made to convention facilities. Serious risks are involved which can be eliminated by understanding basic requirements of safe wiring inside your booth. For the safety of you and the public, remember these points:

- All wiring must have a 3-wire grounded cord with a minimum of #14 gauge.
- Spot or floor lighting is a hazard when lamps are too close to fabrics or other materials which can be affected by heat.
- The use of clip-on sign sockets, latex or lamp cord wire in displays, or the use of 2-wire clamp on fixtures, is prohibited by order of fire prevention bureaus at trade shows and conventions.

Zip cords or two-wire cords are ungrounded and could result in safety hazards. Their use is forbidden in all convention facilities.

PLEASE LEAVE ALL 2-WIRE CORDS AT HOME!

WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE

attached floor plan

WILL BE FILLED UPON AVAILABILITY)



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#### **ELECTRICAL LABOR SUPERVISION SERVICES – Indicate service desired**

☐ I.C.S. ELECTRICIAN SUPERVISED (OK To Proceed)

**I.C.S.** will supervise electrical labor:

*FOF	OVERHEAD	FL FCTRICAL	SERVICE PLEASE SE	F RIGGING SERVIC	F ORDER FORM

Install electrical distribution under carpet or in booth structure, install coaxial, fiber optics or data cable per

		on installed prior to eve ge will be added to the labo		r this professional	Leuponiision			
A 25% (\$50.00	Triiriiriidin) Surcharg	ge will be added to the labo	or rates below to	triis professional	supervision.			
	-	Do Not Proceed)						
Exhibitor will								
		on, coaxial, fiber optics						
	,	ate)a	, ,		,	_		
-		bution, coaxial, fiber op		•		. •		
Exhibitor will ne	eed workers on (d	ate)at	: (time)	AM PM fo	r (hours)			
Starting time can be guarant starting times will be dispatchour before time requested. If exhibitor fails to use the wo	hed to booth spac Labor canceled w	e. For all other starting ithout 24-hour notice sh	times, check in hall be charged	at the Í.C.S. Se a one (1) hour	ervice Desk cancellatior	one-half	(1/2)	
ELECT. LABOR RATES								
(Rates based upon per man pe					ADVANCE			
Straight Time		ay between 8:00 AM	and 4:30 PM		\$106.25			
Overtime	All other hours	s & holidays			\$212.50	\$303.5	50	
any form, including cash, gif necessitated by increased la Please estimate the number hours worked.	bor costs.	ours per worker needec						
	# of Workers	# of Hour(s) per Worker	Total hrs	Rate	То	tal		
Installation								
Dismantling								
			TOTAL SERVI	CES ORDERED				
		ADD 25% (\$50.00 I		ŀ				
		(**************************	•	% EXCISE TAX				
				GRAND TOTAL				
				•				
COMPANY NAME				ORDERED BY:		BOOTH #:		_
STREET ADDRESS			CITY	1		STATE	ZIP CODE	
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS					_

This order is accepted with the understanding that fire, strikes, transportation problems, or any other mitigating factor out of I.C.S.'s control will release I.C.S. from any legal obligation of performance. A finance charge of 1.5% per month (18% annum) applies to any balance due not paid within thirty (30) days of

invoice date. All orders are governed by I.C.S. Payment Policy and the Limits of Liability & Responsibility.

WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023

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#### **IMPORTANT**

- ELECTRICITY WILL BE TURNED ON WITHIN 30 MINUTES OF SHOW OPENING AND OFF WITHIN 30 MINUTES AFTER SHOW
  CLOSING.
- IF YOU NEED 24 HOUR POWER & DEDICATED CIRCUITS (20 AMP MIN) RATE WILL BE DOUBLED THE LISTED PRICE. PLEASE DOUBLE RATES BELOW.
- TO RECEIVE ADVANCE SHOW PRICES, WE MUST RECEIVE YOUR ORDER WITH PAYMENT IN FULL BY THE DEADLINE DATE ABOVE. ALL OTHER ORDERS WILL BE CHARGED AT REGULAR PRICE. WE ACCEPT MASTERCARD, VISA, DISCOVER & AMEX CARDS.
- PLEASE ORDER YOUR ELECTRICAL SERVICE ASAP. TO TAKE ADVANTAGE OF THE ADVANCE ORDER PRICES. PLEASE NOTE THAT
  ELECTRICAL HOOK-UPS WILL BE DONE IN THE BACK OF THE BOOTHS. LABOR CHARGES WILL BE INCURRED FOR ANY HOOK-UPS
  OTHER THAN IN THE BACK OF BOOTHS.
- NO CREDITS WILL BE ISSUED ON OUTLETS OR LIGHTS INSTALLED AS ORDERED EVEN THOUGH NOT USED.
- FOR YOUR CONVENIENCE, WE WILL USE YOUR CREDIT CARD AUTHORIZATION TO CHARGE ANY ADDITIONAL AMOUNTS
  INCURRED AS A RESULT OF SHOWSITE ORDERS PLACED BY YOU OR YOUR REPRESENTATIVE. THESE CHARGES MAY INCLUDE
  LABOR AND MATERIALS.

	DESCRIPTION		Advance Rate	Floor Rate	Quantity	24 Hr Power 2X rate	Total	
	CTRICAL SERVI	CE						
120 VOLTS - PER SINGLE F	<u> </u>							
	x. 1000 watts)		\$329.75	\$471.00				
	x. 1500 watts)		\$388.75	\$555.50				
20 Amps (Appro	ox. 2400 watts)		\$429.50	\$614.00				
MOTOR/MACHI	NERY & DIST. SV	C.						
208 Volt) - LABOR ORDER 8	& LAYOUT FORMS ARE REQI	JIRED FOR 208V SERVICE	S.					
10 Amps (Single	Phase)		\$447.50	\$639.00				
15 Amps (Single	Phase)		\$505.00	\$721.50				
20 Amps (Single	Phase)		\$561.75	\$802.75				
	Phase)		\$733.00	\$1,046.75				
40 Amps (Single	Phase)		\$818.50	\$1,169.75				
	Phase)		\$790.50	\$1,128.75				
	Phase)		\$875.75	\$1,251.25				
20 Amps (Three	Phase)		\$1,009.50	\$1,442.00				
30 Amps (Three	Phase)		\$1,361.00	\$1,944.50				
SERVICE ACCE 15' Extension Cord 25' Extension Cord 50' Extension Cord Power Strip	SSORIES		\$48.75 \$65.25 \$101.50 \$46.75	\$69.75 \$93.25 \$145.25 \$67.00				
MUST INCLUDE ELEC	CEMENT OTHER THAN BA TRICAL LABOR ORDER FO R ELECTRICAL EQUIPMEN	RM AND BOOTH LAYOU	IT. PLEASE CALL FOR	ORDERED BY:	4.166% l	SUB-TOTAL EXCISE TAX AND TOTAL BOOTH #:		
JOMPANY NAME				ORDERED BY:		BOOTH #:		
STREET ADDRESS			CITY	CITY STATE ZIP CO				
	EXTENSION	FAX NUMBER	EMAIL ADDRESS					
PHONE NUMBER								

invoice date. All orders are governed by I.C.S. Payment Policy and the Limits of Liability & Responsibility.

# CTRICAL OUTLET LAYOUT FORM

**GUILD 2023** 

WAILEA MARRIOTT FEBRUARY 19-22, 2023

Advance Order Deadline: Jan 31, 2023



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To ensure that your outlets and lighting are properly placed, a Booth Floorplan must be submitted with your Electrical Rental Order Form. If you do not have a plan, please use the grid on this page and submit it with your electrical order.

To use this grid:  Use bold lines to indicate the outline of your booth.  Indicate the scale of the grid (e.g. 1 square = 2 feet) or indicate the dimensions of your booth  Mark the adjacent booth numbers or aisle numbers. This will help us orient your service correctly.  Mark outlet locations, expressed in amps and voltage in each location.  Mark main power location.  Please send this sheet with your prepaid Electrical Rental Order Form.														
Exhibitor Name:											Bootl	า #:		
	A	djacent E	Booth (	or Ais	le Nu	mber:	ļ							

Adjacent Booth or Aisle Number:

WAILEA MARRIOTT FEBRUARY 19-22, 2023

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(NOTE: ORDERS RECEIVED AFTER ADVANCE ORDER DEADLINE DATE WILL BE FILLED UPON AVAILABILITY)

TROPICAL POTTED PLANTS (RENTAL ONLY)*			ADVANCE	PRICES	FLOOR (ea		
* MAY NOT BE AVAILABLE DUE TO WEATHER OR VENDOR STOCK AVAILABILITY	Size (HT)	QTY	Without Basket	With Basket	Without Basket	With Basket	Total
	4'		TBD	TBD	TBD	TBD	
	6'		TBD	TBD	TBD	TBD	
	8'		TBD	TBD	TBD	TBD	

GREEN & BLOOMING PLANTS (RENTAL)*									
* MAY NOT BE AVAILABLE DUE TO WEATHER AVAILABILITY	OR VENDOR STOCK	QTY	ADVANCE PRICES	FLOOR PRICES (each)	Total				
	MUMS		TBD	TBD					
[	BROMELIADS		TBD	TBD					
	FERNS 6" POTS		TBD	TBD					
Ī	FERNS 8" POTS		TBD	TBD					

PLEASE NOTE: IF PLANT(S) ARE NOT IN YOUR BOOTH AT THE END OF THE SHOW, ADD'L CHARGES WILL BE INCURRED

CANCELLATION POLICY: No credit or refund will be issued for all above items cancelled after the advance order

FLORAL TABLE ARRANGEMENTS - SPRING			ADVANCE (eac		FLOOR (ea		
	Size	QTY	One-sided	Round	One-sided	Round	Total
	SMALL		TBD	TBD	TBD	TBD	
	MED		TBD	TBD	TBD	TBD	
	LG		TBD	TBD	TBD	TBD	

FLORAL TABLE ARRANGEMENTS - TROPICAL			ADVANCE (eac		FLOOR (ea		
	Size	QTY	One-sided	Round	One-sided	Round	Total
	SMALL		TBD	TBD	TBD	TBD	
	MED		TBD	TBD	TBD	TBD	
	LG		TBD	TBD	TBD	TBD	

SPECIALTY ARRANGEMENTS - CALL FOR INFO		ADVANCE PRICES (each)			FLOOR PRICES (each)		
	Size	QTY	One-sided	Round	One-sided	Round	Total
	SMALL		TBD	TBD	TBD	TBD	
	MED		TBD	TBD	TBD	TBD	
	LG		TBD	TBD	TBD	TBD	

#### FLORAL CANCELLATION POLICY:

CANCELLATIONS MADE AFTER THE ADVANCE ORDER DEADLINE FOR ALL FLORAL ORDERS WILL RECEIVE NO REFUNDS.

SUB-TOTAL	\$
4.166% EXCISE TAX	\$
<b>GRAND TOTAL</b>	\$

COMPANY NAME				ORDERED BY: BOOTH #:		
STREET ADDRESS			CITY		STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS			
AUTHORIZED CONTACT SIGNATURE				AUTHORIZED CONTACT-PLEASE PRIN	١T	DATE

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•					
	DESCRIPTION	Advance Rate	Floor Rate	Quantity	Total
ACCESSORIES	(Please call for additional equipment, service	es & rates)			
DVD Player		\$185.50	CALL		

Monitor Floor Stand	\$430.75	CALL	
	· · · · · · · · · · · · · · · · · · ·		
DISPLAY MONITORS (Please call for additional equipment, serv	· · · · · · · · · · · · · · · · · · ·		
CABLE. SELECT CHECK BOX: HDMI D VGA D DVI			
32" Flat Panel Monitor 1280x1024 + Video Capable	\$351.75	CALL	
What is your visual source? Computer □ DVD □ Other/Specify	ψοστσ	07122	
What is your audio source? Computer □ DVD □ Other/Specify			
How will you mount this display? Tabletop □ Wall □ Other/Specify			
42" Flat Panel Monitor 1024x768 + Video Capable	\$646.50	CALL	
What is your visual source? Computer □ DVD □ Other/Specify	1		
What is your audio source? Computer □ DVD □ Other/Specify			
How will you mount this display? Tabletop □ Wall □ Other/Specify			
46" HD Multi Touch Screen (20 touch) LCD Screen	\$1,789.00	CALL	
What is your visual source? Computer DVD DOTher/Specify			
What is your audio source? Computer □ DVD □ Other/Specify			
How will you mount this display? Tabletop □ Wall □ Other/Specify			
50" Flat Panel Monitor 1365x768 + Video Capable	\$778.25	CALL	
What is your visual source? Computer □ DVD □ Other/Specify	1 1		
What is your audio source? Computer □ DVD □ Other/Specify			
How will you mount this display? Tabletop □ Wall □ Other/Specify			

AUDIO LABOR		
Labor to setup presentation with rental equipment (\$ per hr)	Call for Rates	
Labor to Plug & Play setup	\$131.50 CALL	

- •TECHNICAL SUPPORT AVAILABLE @ ADDITIONAL COST. PLEASE CALL FOR PRICING.
- •Delivery/Pickup (REQUIRED) Min. Charge for. Delivery is \$125.00
- •Setup (REQUIRED) Min. Charge for setup is \$150.00 (hourly charge)

CANCELLATION ON ALL ORDERS AFTER ADVANCE DEADLINE WILL BE SUBJECT TO 100% CANCELLATION FEE. NO REFUNDS AND OR CREDITS WILL BE ISSUED.

EQUIPT TOT	\$
PER ORDER DEL.CHG.	\$ 125.00
MIN. SETUP CHG. PER HR	\$ 150.00
SUB-TOTAL	\$
4.166% EXCISE TAX	\$
GRAND TOTAL	\$

COMPANY NAME			ORDERED BY: BOOTH #:			
STREET ADDRESS			CITY		STATE	ZIP CODE
PHONE NUMBER	EXTENSION	FAX NUMBER	EMAIL ADDRESS			
AUTHORIZED CONTACT SIGNATURE			AUTHORI.	ZED CONTACT-PLEASE PRINT		DATE